National Association of Tax Debt Resolution Companies

Nation's Capital Legislative and Regulatory Conference

May 20 - 21, 2012 Washington, D.C.

Challenges and Public Policy Options Facing the Tax Debt Resolution Industry

Legislative and Regulatory Challenges for the Tax Debt Resolution Industry

New tax resolution company association conference will highlight new challenges and public policy options facing the tax problem resolution industry

The inaugural meeting of the National Association of Tax Debt Resolution Companies will be held May 20 and 21 in Washington, DC. The conference will be a chance for industry colleagues to learn about the new challenges facing the industry and public policy options while helping to create a unique voice for tax debt resolution businesses.

The tax debt resolution industry continues to remain under scrutiny by federal and state regulators due to an increase in services acting improperly or illegally as tax relief professionals. The work of the new National Association of Tax Debt Resolution Companies will educate consumers and legislators on the importance of tax resolution businesses and will work to differentiate the fraudsters from the legitimate tax debt relief specialists.

The National Association of Tax Debt Resolution Companies, a professional coalition of consumer advocate companies, enrolled agents, tax attorneys and CPA's has drafted its own proposed state and federal legislation to set best practice guidelines, standards and increase transparency of the industry.

The National Association of Tax Debt Resolution Companies will represent the efforts of a broad spectrum of the industry located throughout the United States. Its mission is to promote and ensure the protection of taxpayers from unfair and deceptive advertising claims by unscrupulous delinquent tax debt representation providers.

IRS Oversight of Persons Approved to Appear Before the Agency

Karen Hawkins, Director IRS Office of Professional Responsibility - Confirmed

The IRS Office of Professional Responsibility has promised to take a "closer look" at the tax debt representation industry. Hear directly from the Director of the OPR about the office's concerns and the continuing obligations of those who are authorized to appear before the IRS.



New Federal Regulation of Tax Debt Resolution Companies by the Consumer Financial Protection Bureau

On June 23, 2011 the Bureau of Consumer Financial Protection (CFPB) issued a Federal Register Notice for defining "larger" non-depository industry participants that may be subject to the supervisory program of the Bureau. The Notice outlined the industries that the Bureau will immediately seek to regulate. One of the industries to be regulated is "debt relief services" which includes providers of services that "offer to reduce medical or tax debt". A meeting with the CFPB confirmed the intent of the bureau to regulate tax debt resolution services. This session will review the plans of the CFPB to examine and supervise companies that provide tax debt resolution, settlement or negotiation services.

The Future of "Deferred Enforcement" of the Federal Trade Commission's Telemarketing Sales Rule

On October 17, 2010 the Telemarketing Sales Rule (TSR) became effective thus regulating "debt relief services" which included individual or companies that negotiate or settle "tax debts owed to the government". The same day the TSR became effective, the Federal Trade Commission (FTC) issued a policy statement that it was unclear if tax debts are "unsecured" – one of the triggering elements of the TSR. In this session you will learn the history and current status of the treatment of tax debt in the TSR and the FTC's work to regulate the industry.

View from the U.S. Senate

The Congressional football of jurisdiction over tax debt resolution companies and their IRS approved employees is being bounced around from Committee to Committee with each claiming some part of the industry but not the industry as a whole. Learn the perspective of the Senate's view of the issue in comparison to that of the House of Representatives.



Referrals, Lead Generators and Marketing on the Internet

The increasing use of a "person that, in the regular course of business, supplies a provider with the name of a potential customer, directs a communication of an individual to a provider, or otherwise refers a customer to a provider" brings a host of opportunity and a wide variety of legal challenges. In this session you will learn how the laws of deceptive advertising, unfair and deceptive trade practices and liability for "down-stream" users of referrals can impact your business.

Continuing Education Requirements and Compliance Solutions

Larry Lawler - American Society of Tax Problem Solvers

Enrolled agents, certified public accountants, attorneys, registered tax return preparers all have differing requirements for continuing education and compliance. This session will review the current "what" you have to do as well as provide the "how" to remain compliant to represent taxpayers before the IRS.

View from the House of Representatives

In this session you will be briefed on the House of Representative's perspective of the FTC's efforts to regulate tax debt resolution service providers, current efforts to protect consumers and the prospects for the introduction of legislation that will regulate the industry.



State and Federal Legislative and Regulatory Briefing

Mark Guimond, the state and federal lobbyist for the TPRSC, will brief you on the current status of recent proposals to regulate the industry including the still-deferred Telemarketing Sales Rule (TSR), California Senate bill 708, legislation proposed to Congress, the state Attorneys General proposal and the Consumer Financial Protection Bureau.



Formation of the National Association of Tax Debt Resolution Companies

Sunday, May 20

The day will be devoted to the official business of the National Association of Tax Debt Resolution Companies. This will include the introduction of candidates for the Board of Directors and Officers, election, budget preparation, membership development programs, services, legislative development, crafting uniform disclosures and standardized contracts. This is an important and historic day for the industry - Members must be in attendance to vote.

Nation's Capital Proposed Conference Schedule

Sunday	y, May	<u>y 20</u>

9:00 - 10:30 AM	Review of Board Candidates
10:30 - 11:00 AM	Break
11:00 - Noon	Selection of Board
Noon - 1:30 PM	Lunch
1:30 - 2:30 PM	Association Business Session
2:30 - 2:45 PM	Break
2:45 - 3:30 PM	Association Business Session
3:30 - 5:00 PM	Legislative Drafting Session

Monday, May21

8:00 - 9:00 AM	Registration
9:00 - 9:30 AM	OPR
9:30 - 10:30 AM	Legislative Review
10:30 - 11:00 AM	Break
11:00 - Noon	Session
Noon - 1:30 PM	Lunch
1:30 - 2:30 PM	Session
2:30 - 3:00 PM	Break
3:00 - 4:00 PM	Senate
4:00 - 5:00 PM	House of Representatives



Registration

Program Registration

Registration fees are not refundable and do not include transportation, parking, lodging, meals, incidentals or other expenses except where otherwise noted.

All fees are per person.

Program

All speakers and subjects may change without notice.

Information about Association Board of Directors and Officer candidates will be made available prior to the conference.

Where & When

Dates: May 20 - 21, 2012

Hotel Location: The Madison Hotel 1177 15th St., N.W. Washington, D.C. 20005

Hotel Reservations

A limited specially priced block of rooms only for conference participants is available on a first-come-first-served basis. Reservations may be made by calling the Madison Hotel directly at 1-800-424-8577 and indicating group code 3u44vm.

The Madison Hotel

One of the most distinguished hotels in Washington, D.C., the Madison is only a short stroll from the White House, embassy row, national mall monuments and the Smithsonian museums.

Early Registration

Early registration rates are only valid until March 15, 2012. After this date, registration rates will increase to the standard rate.

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